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## CORPORATE EXECUTIVE MANAGEMENT

**Strategic Planning ♦ Finance ♦ Risk Management ♦ Intellectual Property & Patent Law ♦ International Law  
Licensing ♦ Securities ♦ Corporate Governance ♦ Litigation ♦ Transactions ♦ Due Diligence ♦ Partnerships ♦  
Relationship Management ♦ Contract Management ♦ Human Resources ♦ Regulatory Compliance**

Dynamic, results-driven leader with years of progressive experience leveraging legal skills and business acumen to drive business growth, protect Intellectual Property (IP), minimize risk and assure compliance. An astute analyst, strategic thinker and creative problem solver. Articulate and persuasive with a track record for brokering powerful alliances and cultivating productive relationships with corporate boards of directors. Global perspective; admitted to practice in the USA and the UK.

Superb litigator, spearheaded an \$82,000,000 patent case for NASDAQ-listed, Immersion Corporation. Led successful patent actions against Nortel Networks, Lucent Technologies and Alcatel on behalf of Foundry Networks.

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## CAREER TRACK

### FOUNDER & PRINCIPAL

GLOBAL GENERAL COUNSEL

Jan 2009 - Present  
San Francisco, California

**Interim, project and part-time general counsel** services to small and mid-sized companies on business development initiatives and legal and business support for domestic firms implementing globalization strategies and foreign firms seeking local counsel services in the US. Collaboration with business owners and managers, and design strategic plans to promote growth and optimize financial returns.

### VICE PRESIDENT / GENERAL COUNSEL / ASSISTANT SECRETARY

IMMERSION CORPORATION

JAN 2005 – Aug 2008  
San Jose, California

Catalyze business development initiatives and direct legal operations for a recognized leader in the development, licensing, and marketing of touch feedback technology for medical, automotive, mobility, entertainment, controls, and 3D interaction and measurement applications. Work with the board of directors, collaborate with business managers, and design strategic plans to promote growth and optimize profitability for this **publicly traded entity** generating \$25,000,000+ in yearly revenues. Execute major transactions, handle business-legal issues and spearhead patent litigation.

- ▶ **Crafted legal strategy** and led the appeal of an **\$82,000,000 jury award** before the Federal Circuit Court (*Immersion v. Sony*).
- ▶ **Reengineered the legal department**; recruited key talent and wrote policy; forged productive relationships with Finance, Human Resources, Facilities, Purchasing and Data Security managers.
- ▶ In 2006, served as a member of a committee of 10 distinguished attorneys from various law firms and corporations **appointed by T. John Ward, United States District Judge for the Eastern District of Texas** to provide recommendations focused on reducing the costs of discovery in patent litigation.

### DIRECTOR / ACTING ASSOCIATE GENERAL COUNSEL / INTELLECTUAL PROPERTY

FOUNDRY NETWORKS

2002 - 2004  
San Jose, California

Provided critical expertise on **international legal affairs** for this leading provider of high-performance enterprise network and service solutions with subsidiaries / branches in **15+ countries**. Developed hardware / software licensing strategies and controlled a patent portfolio. Managed employment issues, corporate governance, Sarbanes-Oxley and other compliance issues including SEC filings. Approved press releases and advertising.

- ▶ Managed concurrent patent litigation against **Nortel Networks, Lucent Technologies and Alcatel**; forced a **private settlement on excellent terms** for the purchase of a key patent.
- ▶ Orchestrated **budgets and tactical plans** for simultaneous patent litigation cases and multiple licensing negotiations; developed standard contracts, Internet usage policies and export licenses.

**ASSISTANT GENERAL COUNSEL**

1999 - 2001

MICROMUSE / INSWEB

United Kingdom / California

Directed legal operations for publicly traded, technology-based corporations in the US and UK with a focus on IP issues. Instituted corporate policy. Crafted, negotiated and monitored compliance with contracts, software licenses and business relationships. Conducted audits and provided oversight in data protection, employment and warranty law matters and reviewed advertising copy.

- ▶ Secured favorable terms for **European technology licensing** for Micromuse; standardized contracts, introduced “click-wrap” product agreements; created marketing, non-disclosure agreements and a sales acknowledgement form. (2000-2001)
- ▶ Performed due diligence on acquisitions for internet insurance enterprise, InsWeb and brokered the terms of a **joint venture with a Japanese firm**; established domestic and international **patent, trademark, copyright and domain name** portfolios. (1999-2000)

**ASSOCIATE / ATTORNEY AT LAW**

1997 - 1999

TOWNSEND AND TOWNSEND / OFFICES OF RAFAEL CHODOS

San Francisco / Santa Monica, California

- ▶ Represented Townsend and Townsend and Crew clients in **patent, trademark, copyright cases**, competition and contract issues. (1997-1999)
- ▶ Appointed to represent CIS Hollywood, visual effects provider to the movie industry for the Law Offices of Rafael Chodos. (1995-1997)

**LEARNING CREDENTIALS**

**MASTER OF LAWS IN INTERNATIONAL BUSINESS: Intellectual Property**

*With merit*

University of London King’s College

London, United Kingdom

**CERTIFICATE IN PRIVATE INTERNATIONAL LAW**

Hague Academy of International Law

The Netherlands

**JURIS DOCTOR: Intellectual Property Law**

*With honors*

Santa Clara University

Santa Clara, California

**MASTER OF ARTS: Public Policy**

University of Chicago

Chicago, Illinois

**BACHELOR OF SCIENCE: Industrial Engineering**

Cornell University

Ithaca, New York

**BAR ADMISSIONS**

Supreme Court of the United States ▪ United States Court of Appeals–Federal Circuit ▪ United States Patent & Trademark Office Patent Bar ▪ Law Society of England and Wales ▪ State Bar of California

**ORGANIZATIONS & ASSOCIATIONS**

*Founder* - Women’s Intellectual Property Law Association ▪ **American Bar Association, International Section** Association Littéraire et Artistique Internationale-USA ▪ Order of the Eastern Star

**RECENT PRESENTATIONS**

- Intellectual Property on the International Arena  
Cyber Institute Program, State Bar of California 2011
- Protecting your ‘Secret Sauce’  
EntrepreneurTrek, Stanford University, California 2009
- Communicating with the Media and Investors in Your High-Profile  
IP Matters. IP Counsel Café, Silicon Valley, California 2009
- Issues Between the Departed Employee and the Employee's New Employer.  
Law Seminars International, Palo Alto, California 2009
- Strategies for American Companies Protecting Intellectual Property Abroad.  
State Bar of California: 81<sup>st</sup> Annual Meeting, Monterey, California 2008

“Meet the Press” Dealing with the Press in IP Litigation. San Francisco Intellectual Property Law Association, San Francisco, California	2008
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A New Era of Patent Licensing – How Seagate, SanDisk, MedImmune and Other Recent Cases are Changing the Game. The Annual IP Counsel Conference IP Law & Business, San Jose, California	2008
Recent Developments in Patent Law. American Corporate Counsel - Spring Seminar, San Francisco, California	2007

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#### **RECENT PUBLICATIONS**

The Virtue of Patents.

*Wall Street Journal*, February 20, 2007, page A17.

Recognizing the Territorial Nature of Copyright Law – A Necessity in the Global Marketplace.

*IP Litigator*, May / June 2000. *Global Trademark and Copyright*, Practising Law Institute; October 1999.

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